



## Seminar Overview

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What problem are we addressing or opportunity are we pursuing?







### 8 out of 10 of busiest airports in LATAM are in SAM

Table 13: Passengers - Latin America-Caribbean's busiest airports (2015)

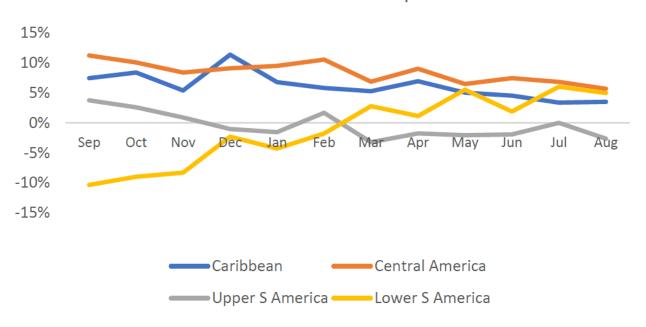
Rank 2015	Rank 2005	City, Country	Airport code	Passengers 2015	% Change (2015/2014)	% CAGR 2005-2015	% Regional traffic share	+ Passengers (millions)
1	3	São Paulo, Brazil	GRU	39 213 865	-1.4%	8.8%	6.9%	-0.6 m
2	1	Mexico City, Mexico	MEX	38 433 288	12.2%	4.8%	6.7%	+4.2 m
3	5	Bogota, Colombia	BOG	29 956 551	9.2%	10.8%	5.3%	+2.5 m
4	7	Cancun, Mexico	CUN	19 699 181	12.3%	7.7%	3.5%	+2.2 m
5	6	Brasilia, Brazil	BSB	19 503 501	7.5%	6.8%	3.4%	+1.4 m
6	2	São Paulo, Brazil	CGH	19 206 094	6.3%	1.1%	3.4%	+1.1 m
7	10	Santiago, Chile	SCL	17 230 567	7.2%	10.0%	3.0%	+1.2 m
8	14	Lima, Peru	LIM	17 112 536	9.2%	11.7%	3.0%	+1.4 m
9	8	Rio De Janeiro, Brazil	GIG	16 942 229	-1.9%	6.3%	3.0%	-0.3 m
10	29	Panama City, Panama	PTY	13 734 673	7.5%	17.4%	2.4%	+1 m

Source: ACI World Airport Traffic Database, 2016

### NO COUNTRY LEFT BEHIND



### Latinoamérica Cambio interanual en capacidad



Fuente: OAG Schedules Analyser





Country	ICAO	IATA	Airport name	Movements 2015
Colombia	SKBO	BOG	Bogotá /El Dorado	343,409
Brazil	SBGR	GRU	São Paulo-SP/Guarulhos	295,030
Brazil	SBBR	BSB	Brasília-DF	186,407
Perú	SPJC	LIM	LIMA-CALLAO/Jorge Chávez Intl	166,388
Chile	SCEL	SCL	SANTIAGO/ AP. Arturo Merino Benítez	141,689
Panamá	MPTO	PTY	PANAMÁ/Tocumen Intl.	141,642
Brazil	SBGL	GIG	Rio de Janeiro-RJ/Galeão	132,792
Brazil	SBKP	VCP	Campinas-SP/Viracopos	127,395
Argentina	SABE	AEP	BUENOS AIRES/Aeroparque J. Newbery	120,492
Brazil	SBCF	CNF	Belo Horizonte-MG/Confins-Tancredo Neves	113,527







What problem are we addressing or opportunity are we pursuing?





## Is this your Problem?

Delays on surface operations due to inefficient used of installed capacity and lack of airport infrastructure to cope with the demand.





### Or this one?

Lack of equity and access to ATM and Airport resources due to absence of coordination of common operational solutions.





### Or this one?

Inefficient use of aerodrome resources due to lack of common situational awareness and information sharing thus affecting predictability and decision making during regular or irregular operations





# Our Objective

- Foster a consistent but scalable A-CDM implementation in the SAM Region.
- Gather regional and local needs to feed SAM RO implementation initiatives.
- Support States and AO's in the implementation process







## **Business Requirements**

#### The planned solution must:

- Maintain SAFETY levels
- Achieve operational improvements with current scenario (contraints and growing demand)
- Be cost-effective
- Environmental friendly
- Involve all stakeholders (collaborative)



Image: industryweek.com



# Product Requirements

#### The planned solution must:

- Be applied in a harmonized and interoperable way
- Take into consideration each local operational reality (scalable).
- Be compatible with current initiatives (avoid duplication of efforts)
- Be applied faster than infrastructure projects



Image: Mike Kelley





## General rules

















## **Participants**

- Who are you?
- Where do you work?
- What do you do?
- I want to take away...





### CAPACITY & EFFICIENCY

### NO COUNTRY LEFT BEHIND



